

DOCUMENT 03:

# FINANCIAL PRO FORMA

CAPITAL DEPLOYMENT & OPERATING CASH FLOWS

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CURRENCY: CAD (CANADIAN DOLLARS)

PROJECTION HORIZON: 36 MONTHS

*FINANCIAL METRICS CONFIDENTIAL*

# CAPITAL DEPLOYMENT STRATEGY

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The target capital raise of \$450,000 is strictly allocated to the acquisition of real estate and the immediate development of the Command Center infrastructure. By utilizing Xception Contracting Ltd., the cash burn typically associated with commercial development is aggressively compressed.

## Phase 1: Sources & Uses of Funds

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| CAPITAL ALLOCATION           | AMOUNT (CAD)     | OPERATIONAL JUSTIFICATION                                                                             |
|------------------------------|------------------|-------------------------------------------------------------------------------------------------------|
| Property Acquisition         | \$300,000        | Target land purchase in the Cowichan Valley / Shawnigan Lake zone.                                    |
| Site Development & Utilities | \$50,000         | Executed by Xception Contracting (At Cost): Land clearing, hydro/water installation, foundation prep. |
| Facility Construction        | \$70,000         | Executed by Xception Contracting (At Cost): Wholesale materials and specialized trade labor.          |
| Iron Cluster Hardware        | \$30,000         | Secure server racking, localized AI processing units, and physical security measures.                 |
| <b>Total Capital Ask</b>     | <b>\$450,000</b> | <b>Fully secures operational autonomy and immediate hard asset equity.</b>                            |

## The Xception Contracting Cost Mitigation Matrix

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The following details the capital saved by internalizing the construction process rather than hiring a third-party commercial General Contractor.

| EXPENSE CATEGORY                     | STANDARD COMMERCIAL MARKET | XCEPTION INTERNAL BUILD      | CAPITAL PRESERVED                  |
|--------------------------------------|----------------------------|------------------------------|------------------------------------|
| General Contractor Margin            | 20% (\$24,000)             | 0% (\$0)                     | \$24,000                           |
| Materials Sourcing                   | \$60,000 (Retail)          | \$50,000 (Trade/Wholesale)   | \$10,000                           |
| Labor Costs                          | \$36,000 (Market Rates)    | \$20,000 (Sweat Equity/Subs) | \$16,000                           |
| <b>Total Build Phase (Post-Land)</b> | <b>\$120,000</b>           | <b>\$70,000</b>              | <b>\$50,000 (Direct to Equity)</b> |

### 3-Year Operating Cash Flow Projection

Establishing the physical Command Center drastically reduces ongoing operational overhead and allows for the scaling of our subscription-based advocacy services.

| FINANCIAL METRIC                  | YEAR 1 (BUILD)  | YEAR 2 (SCALING) | YEAR 3 (MATURITY) |
|-----------------------------------|-----------------|------------------|-------------------|
| Projected Gross Revenue           | \$120,000       | \$280,000        | \$550,000         |
| Operating Expenses (Opex)         | \$85,000        | \$110,000        | \$135,000         |
| <b>Net Operating Income (NOI)</b> | <b>\$35,000</b> | <b>\$170,000</b> | <b>\$415,000</b>  |